

VIRTUAL TRAINING

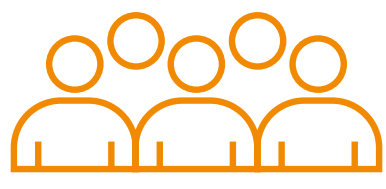
Flexible, interactive, engaging learning environments that get results

VIRTUAL TRAINING \neq VIRTUAL LECTURE

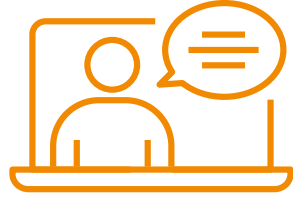
“Virtual Training is not sitting in front of your computer on a webinar listening to someone lecture.”

Benefits

TRAINING IS PERSONAL, ENGAGING + CREATES GREATER RETENTION



Smaller group size for a personal, flexible experience



Engages learners that might otherwise be quiet



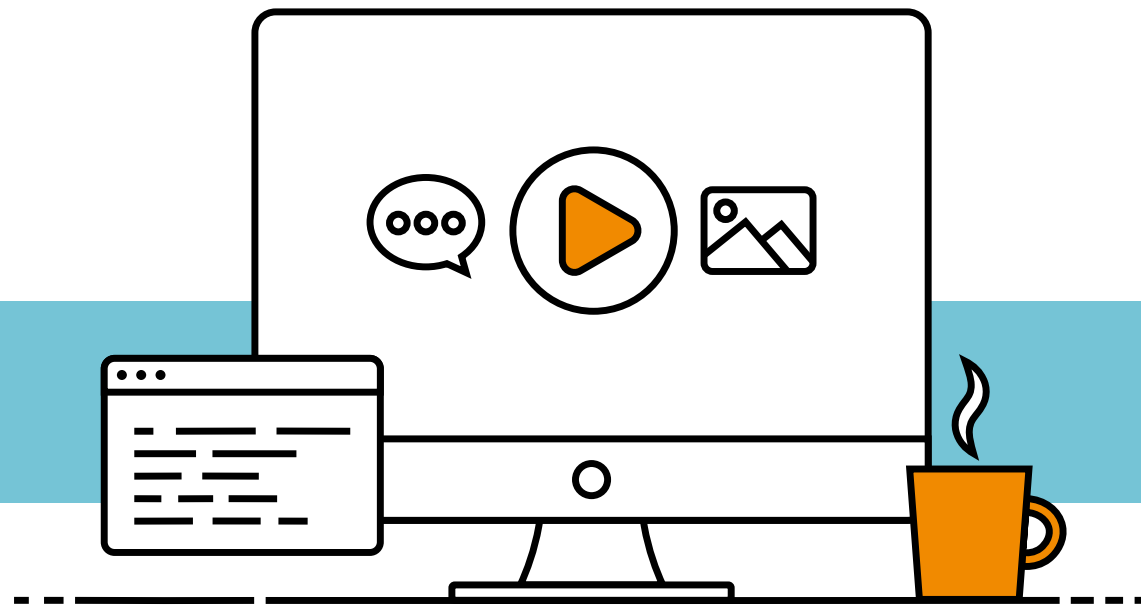
Greater retention vs. all day classroom trainings



Saves time - people get right back to work



Cost savings - no travel costs



VIRTUAL IS DIFFERENT FROM CLASSROOM TRAINING

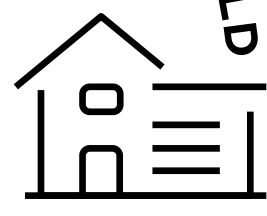
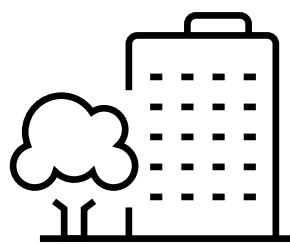
- 1 Small bites** of information, shorter segments
- 2 Increased** participation from all participants - even introverts
- 3 Less** time out of the field
- 4 Use of** breakout rooms
- 5 More conversational**, not less



PARTICIPANTS CAN BE

anywhere

IN THE WORLD



LEADERS NEED TO...

be involved in the initial call to **set + reinforce** expectations

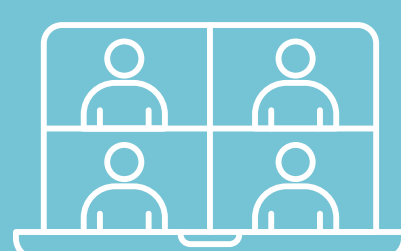


PRE-WORK IS A VITAL COMPONENT



THE FACILITATOR ROLE IS IMPORTANT

The facilitator needs to have the **mindset** of a ‘facilitator/coach’ (talk less, ask more questions, encourage conversation and sharing) vs. ‘trainer’ (talking longer, pushing out information)



The facilitator is **set up** ‘at the table’ vs. standing up front (gallery view on video vs. speaker view)

Discovery Learning

FOR MORE INFORMATION

